

Position Name	General Salary Range	Years of Experience or level	Average/Target Salary	Bonus Eligible? Y/N?	Bonus Range	Incentive/Commission Eligible? Y/N?	Common Benefits/Rewards Offered	Fully Remote Y/N?	Hybrid Work Y/N?
Staff Accountant	\$60k- \$80K	Intermediate- not entry level	\$74K	Yes	5%-10%	No	20 days of PTO, 100%, tuition reimbursement, Wellness days, Volunteer days	Yes	Yes
Air Specialist	\$50-\$65	3	\$55	No	N/A	No	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes
Business Development Manager	\$70 - \$120k	5	\$85k	Yes	5% - 20%	Yes	15 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes
Cruise Executive	\$50k - \$70k	5	\$60k	No	N/A	Yes	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes
Guest Relations Specialist	\$60k	3	\$60k	No	N/A	No	15 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes
Operations Assistant	\$35k	1	\$35k	No	N/A	No	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	No
Operations Coordinator	\$45	2	\$45k	No	N/A	No	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	No
Operations Manager	\$75k - \$90k	5	\$80k	Yes	5% - 20%	No	15 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Operations Specialist	\$50k - \$60k	3	\$55k	No	N/A	No	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Outside Sales Director (Agency Sales)	\$100k - \$125k	7	\$110k	Yes	5% - 20%	No	20 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes
National Accounts Sales Executive (outside sales)	\$75k - \$100k	5-7	\$80k	No	N/A	Yes	15 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes
Director of Product Development	\$80k - \$100k	7	\$85k	Yes	5% - 20%	No	20 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Product Manager	\$70k - \$75k	5	\$70k	Yes	5% - 10\$	No	15 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Product Specialist/Product Development Specialist	\$55k - \$60k	3	\$55k	No	N/A	No	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Reservations Manager	\$65 - \$75k	5	\$70k	Yes	5% - 20%	No	15 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Reservations Center Vice President	\$100k	5-7	\$90k	Yes	5% - 20%	No	20 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	No
Sales Assistant	\$35k - \$45k	2	\$37k	No	N/A	No	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	No	Yes
Travel Consultant	\$48k - \$70k	3	\$55	No	N/A	Yes	10 days PTO / 6 Sick days / 10 Public Holidays / 401k	Yes	Yes